

FGB Investor Presentation

August 2016



Disclaimer



This presentation provides information in summary form only and is not intended to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor.

No presentation, express or implied, is made as to the fairness accuracy, completeness or correctness of information contained in this presentation, including the accuracy, likelihood of achievement or reasonableness of any forecasts, prospects, synergies, returns, benefits or statements in relation to future matters contained in the presentation.

The forward-looking statements are by their nature subject to significant uncertainties and contingencies and are based on numbers or estimates or assumptions that are subject to change (and in many cases are outside the control of FGB and its directors) which may cause the actual results or performance of FGB to be materially different from any future results or performance expressed or implied by such forward looking statements.

To the maximum extent permitted by law, FGB disclaims any responsibility for the accuracy or completeness of any information contained in this presentation including any forward-looking statements and disclaims any responsibility to update or revise any information or forward-looking statement to reflect any change in FGB's financial condition, status or affairs or any change in the events, conditions or circumstances on which a statement is based.

To the maximum extent permitted by law, neither FGB nor its related bodies corporate, directors, employees or agents, nor any other person, accepts any liability, including, without limitation, any liability arising from fault or negligence, for any direct, indirect or consequential loss arising from the use of this presentation or its contents or otherwise arising in connection with it.

This presentation should be read in conjunction with other publicly available material. Rounding differences may appear in some tables and charts.

Further information including historical results and a description of the activities of FGB is available on our website, www.fgbgroup.com

Contents



Operating Environment	4/47
FGB Profile	8/47
Capital	16/47
Liquidity & Funding	18/47
Asset Mix & Asset Quality	21/47
Appendix	23/47

Operating
Environment

FGB Profile

Capital

Liquidity & Funding

Asset Mix &
Asset Quality

Appendix

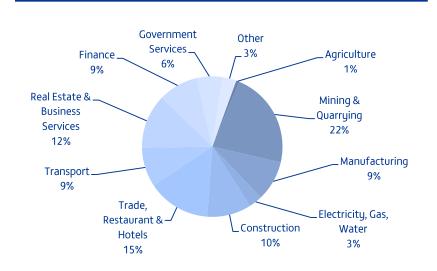
UAE Economic Overview



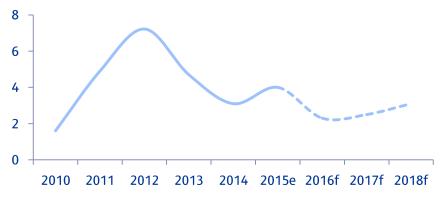
FUNDAMENTALS REMAIN SOLID IN SPITE OF LOWER OIL PRICES

- UAE federation was established in 1971 and comprises of seven Emirates; Politically stable country and highly favorable and competitive business environment¹.
- Second largest economy in the GCC; 8th largest oil reserves in the world (97.8 Bn boe²); Total population estimated at 9.8 Million.
- Real GDP growth is seen at 2.3% in 2016 and 2.5% in 2017.
- 2016 fiscal deficit is estimated at 3.5% of GDP; measures towards gradual fiscal consolidation are being implemented including subsidy reforms, reductions in non-current expenditure, and introduction of a VAT framework across the GCC by 2018.

A DIVERSIFIED ECONOMY³



REAL GDP GROWTH FORECASTED TO SLOW DOWN TO 2.3% IN 2016



Source: IMF 2016 Article IV Mission - July 2016

Economic Structure and Performance	2015e	2016f	2017f	2018f
Real GDP Growth (%)	4.0	2.3	2.5	3.1
Nominal GDP (USD Bn)	370.3	375.7	405.8	431.2
Inflation (CPI, % change)	4.1	3.3	2.8	3.1
General government revenue (% GDP)	28.5	26.4	27.0	27.5
General government expenditure (% GDP)	30.6	29.9	28.3	27.3
Fiscal balance (% GDP)	(2.1)	(3.5)	(1.3)	0.2
Gross Debt (% GDP)	16.6	18.3	17.8	17.2
Source: IMF 2016 Article IV Mission - July 2016				

 $^{^1 \}text{UAE}$ ranked 17/140 in WEF 2015/2016 Global Competitiveness Report $^2 \text{BP}$ report June 2016

³ UAE National Bureau of Statistics, 2015 GDP

⁴ IMF 2016 Article IV Mission (revised estimates of IMF July 2016)

FGB Profile

Capital

Liquidity & Funding

Asset Mix & Asset Quality

Appendix

Abu Dhabi Economic Overview



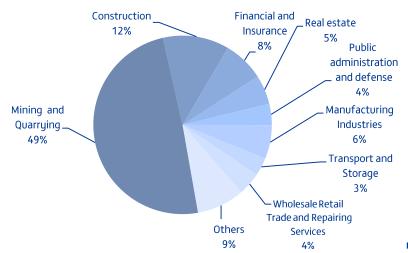
ABU DHABI AT A GLANCE

- Largest Emirate in the UAE accounting for more than 80% of the country's total land area; Population estimated at 2.8 Million¹.
- Abu Dhabi Nominal GDP estimated at USD 202Bn in 2016f¹, that's 54% of UAE overall nominal GDP.
- 49% of 2015² GDP generated from the hydrocarbon sector; major non-oil GDP contributors include: construction, financial services, public administration and defense, and manufacturing.
- Transition underway towards a more diversified economy with a particular focus on the infrastructure and services sectors inline with Abu Dhabi Plan 2030.
- Budget deficit in 2016 is expected to be financed by existing cash balances and by international bond issuance.
- In April, the emirate of Abu Dhabi issued USD 5Bn in 2 tranches (5-year and 10-year).

ABU DHABI - KEY STATISTICS¹

Economic Structure and Performance	2015e	2016f	2017f
Nominal GDP (USD Bn)	224	202	218
Real GDP growth (%)	6.3	1.5	2.0
Inflation Rate (CPI, % change)	5.4	2.8	2.5
Revenue/ GDP	32.1	28.0	26.1
Expenditures/ GDP	36.3	33.0	30.5
Balance/ GDP	(4.1)	(5.0)	(4.4)
Liquid Assets/ GDP (%)	241.0	276.7	264.7

GDP BREAKDOWN BY SECTOR 2015²



Ras al-Khaymah Umm al-Quwayn Sharjah Dubai Ajman Fujairah

¹S&P, August 2016

² Statistics Center Abu Dhabi (SCAD) 2015, preliminary estimates

Operating
Environment

FGB Profile

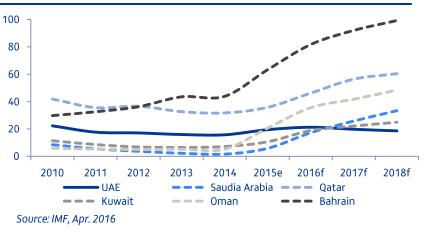
Capital

Liquidity & Funding
Asset Mix &
Asset Quality

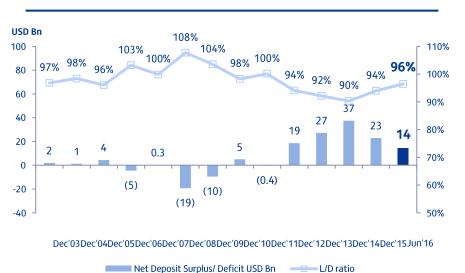
UAE – Other Macro Indicators



GROSS DEBT OF GCC COUNTRIES (% OF GDP)



USD 14BN NET DEPOSIT SURPLUS AS OF JUN'16



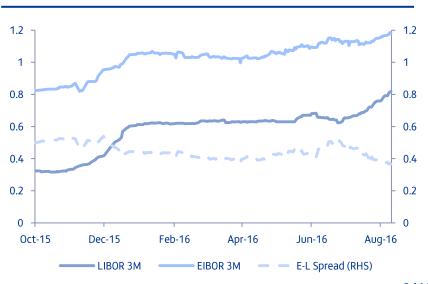
UAE PMI¹ REMAINS IN EXPANSIONARY TERRITORY

Appendix



Source: Markit Economics

EIBOR VS LIBOR



Operating Environment

FGB Profile

Capital

Liquidity & Funding

Asset Mix & Asset Quality

Appendix

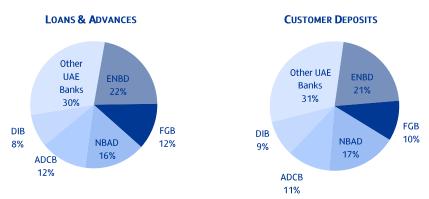
A sound and highly capitalised banking system



KEY HIGHLIGHTS

- UAE banking sector comprises 49 banks (23 local, 26 foreign); top 5 local banks hold more than 60% of system loans and deposits.
- Strong track record of systemic support as evident through the preventive measures taken at the onset of the global financial crisis.
- Strengthened macro prudential policies through the implementation of: maximum LTVs on mortgages, 50% Debt Burden Ratio, minimum General Provisions at 1.5% of CRWA.
- UAE Central Bank introduced in May 2015 a glide path on Liquidity Coverage Ratio (LCR) in the context of gradual migration to Basel III regulatory framework. The minimum for the current year is 70%.
- As of Jun'16, system loan book grew by 3.9% YTD (+USD 15Bn) while customer deposits added 1.5% YTD (+USD 6Bn).
- UAE Banking System is highly capitalized with Jun-end 2016 total CAR and tier 1 capital at 18.4% and 16.8% respectively.

Jun'16 Loan and Deposit Market Shares¹



¹UAE banks financials, a pool out of 19 listed UAE banks

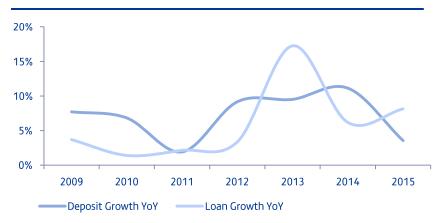
UAE BANKING SECTOR KEY INDICATORS²

	,					
Figures in USD Bn	Jun'16	Mar'16	Dec'15	YTD %	YoY %	QoQ %
Total Assets, net	658	651	648	1.5%	3.9%	1.1%
Loans and Advances, net	392	386	377	3.9%	6.6%	1.7%
Customer Deposits	406	409	401	1.5%	3.4%	-0.6%
LDR	96%	94%	94%	+200bps	+200bps	+200bps
Lending to Stable Resources Ratio*	87.7%	86.8%	87.1%	+60bps	+10bps	+90bps
CAR**	18.4%	18.0%	18.3%	+10bps	+10bps	+40bps
Tier 1 capital**	16.8%	16.3%	16.6%	+20bps	+30bps	+50bps

^{*}Total advances (net lending + net financial guarantees & stand-by LC+ Interbank placements more than 3 months)/ sum of (net free capital funds + total other stable resources)

**Basel 2

DEPOSIT AND LOAN GROWTH TREND



²Source: UAE Central Bank

FGB Summary Profile



- ✓ Leading UAE franchise; #1 UAE Bank by market capitalisation, #3 by net profit and #4 by total assets; 11% and 9% market shares in loans and deposits respectively.
- Superior fundamentals in terms of cost efficiency, asset quality and profitability.
- ✓ Strong Credit Ratings: A+ by Fitch, A2 by Moody's, and A by S&P.
- Comfortable liquidity position and access to multiple funding channels.
- Strong risk management culture and stable management team.
- ✓ Robust capital position: Basel II total CAR at 18.8% and Tier 1 capital ratio at 17.5% as of Jun'16.

rith leting life FGB

Three-Pillar Strategy

Our Vision:

To Be Recognised as a World-Class Organization Maximizing Value For All Stakeholders



ORGANIC GROWTH OF CORE BANKING ACTIVITIES

- Build deeper client relationships, providing solutions and high quality service
- Continue to target large creditworthy UAE-based customers
- Develop and strengthen a customer-centric approach emphasizing on bespoke service quality and product range



SELECTIVE REGIONAL AND INTERNATIONAL EXPANSION

- Geographic diversification through expansion of existing operations and penetration in key markets
- Focus on trade and financial flows through the UAE into target international locations
- Sourcing and distribution of trade and financing opportunities across the FGB network



Synergies with Subsidiaries and Associates

- Aseel Finance to provide innovative Islamic products to a broad base of customers, and businesses
- Dubai First to provide specialist credit card propositions to the expanding UAE customer base
- Enhance fee income through comprehensive property management of residential and commercial real estate assets across the UAE

Our Mission: To Be the "First Choice" for customers

Business Segments



Core Banking Revenue Drivers

TREASURY & SUBSIDIARIES & OTHER WHOLESALE BANKING **GLOBAL MARKETS CONSUMER BANKING** % of Assets % of Revenue % of Assets % of Revenue % of Assets % of Revenue % of Assets 21% 47% 38% 24% 37% 8%

- Original core business of the Bank
- Customer base includes large corporate & multi-national clients and financial institutions
- Services include debt markets (advisory, bilateral, & syndicated loans, DCM, project and structured finance), transaction banking (cash, trade, liabilities), Corporate Finance, and Islamic Finance (bilateral trading, trade finance) supported by treasury sales (hedging, FX, rates, commodities)
- Organized geographically across UAE and international locations (Singapore, Libya, Hong-Kong, Qatar, India, UK and South Korea)

- Focus on key customer segments: Emirati, Mass, SME, Wealth
- Leverage product innovation, analytics, and alliances to create differentiation
- Investing for the future and enhancing customer experience through technology and process improvements
- Positioning as Bank of Choice for UAE Nationals
- Manage National Housing Loan program for Abu Dhabi government

- Manages FGB's wholesale funding activities and liquidity, interest rate and foreign exchange risk, and proprietary investment portfolio
- Provides bespoke risk management solutions to the Bank's clients across FX, Interest Rate, Credit and Commodity asset classes
- Also provides client investment solutions via structured products, asset management, equity brokerage and margin trading
- Strong growth opportunities providing an access point to the global markets by leveraging on strong correspondent banking relationships

Streams

Incremental Revenue



- Subsidiaries: First Gulf Libyan Bank, First Gulf Properties, Aseel Finance, Dubai First. Mismak Properties, First Merchant International, FGIT
- Associate companies: Green **Emirates Properties**
- Head Office support units: Audit, Financial Control, HR, Operations, Strategy and Planning, PMO, Admin, Legal, Risk Management, Corporate Communications

Operating Environment

FGB Profile

Capital

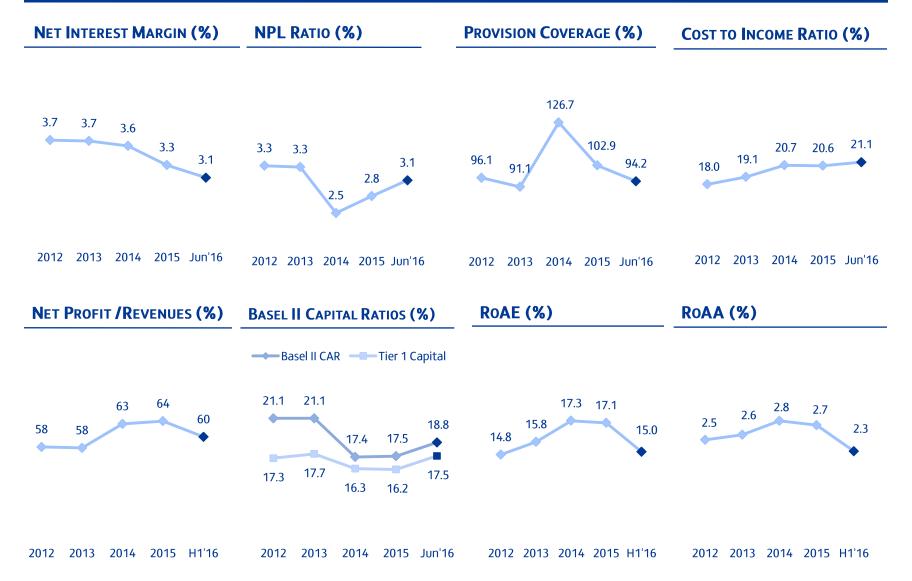
Liquidity & Funding

Asset Mix & Asset Quality

Appendix

rite Irdical Pick

Key Achievements

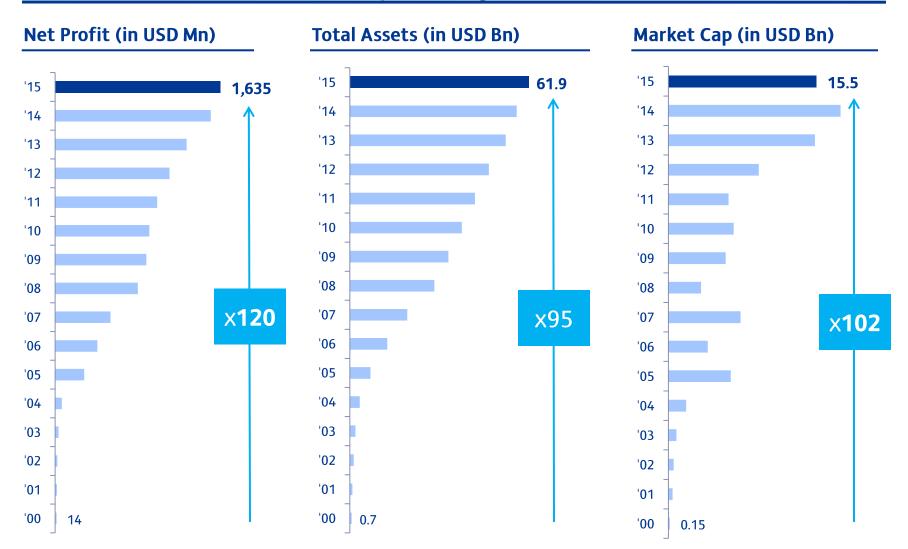


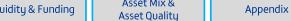
Operating FGB Profile Capital Liquidity & Funding Asset Mix & Asset Quality

An impressive journey of consistent growth and value creation over the past 16 years



Appendix







FGB vs. large domestic peers – Q2/H1'16

			FGB	NBAD	ينك الإمارات دبي الوطني Emirates NBD	بنك أبوظي التجاري ADCB	Ranking
	Return on Average Equity	%	15.0	12.3	14.5	15.0	#1
	Return on Average Assets	%	2.3	1.3	1.8	1.8	#1
Profitability & Efficiency	Cost to Income	%	21.1	37.3	32.0	33.0	#1
-	Net Interest Margin	%	3.1	2.0	2.6	3.1	#2
	Earnings Per Share	USD	0.33	0.27	0.33	0.22	#2
	NPL ratio	%	3.1	2.8	6.6	2.7	#3
Asset Quality	Provision Coverage	%	94.2	112.0	118.5	132.9	#4
	Net Loans to Total Assets	%	67.7	48.4	67.2	64.3	#4
Liquidity	Loans to Deposits	%	110.1	83.4	96.1	103.9	#4
	Liquid Asset Ratio	%	13.4	24.1	22.2	17.0	#4
	Tier 1 Capital	%	17.5	15.5	17.8	15.1	#2
Solvency	Capital Adequacy	%	18.8	16.4	20.5	18.4	#2

Operating Environment

FGB Profile

Capital

Liquidity & Funding

Asset Mix & Asset Quality

Appendix

Mid-Year Financial Guidance Review



+3%	Mid single-digit
-3%	Flat
3.1%	3.0% - 3.2%
21.1%	<23%
NPL ratio: 3.1%	<3.0%
Cost of risk: 98bps	<100bps
-8%	Low single-digit negative
_	-3% 3.1% 21.1% NPL ratio: 3.1% Cost of risk: 98bps

FGB-NBAD Merger Update

On 3 July 2016 FGB and NBAD announced that their boards of directors voted unanimously and recommended to shareholders a merger of the two Abu Dhabi-listed banks

Progress since merger announcement

- Zulfiqar Ali Sulaiman, currently COO of FGB, appointed as Chief Integration Officer
- Initial meetings between CEO designate, Abdulhamid Saeed, and the leadership at both FGB and NBAD have taken place
- Appointment of external consultants for different aspects of the integration process under way
- Legal and regulatory work in progress

Timeline

Q3/Q4 2016

- Distribution of the shareholder circular on the proposed merger
- General Assembly Meetings
- Filing of Special Resolution
- Creditor objection period

Q1 2017

Expected effective merger date

Operating FGB Profile Capital

Liquidity & Funding

Asset Mix & Asset Quality

Appendix

riter lifety FGB

Capital Strength (Basel II)

HIGHLIGHTS

- As of June-end 16, FGB enjoys a robust capital position with Basel II CAR and Tier 1 capital ratio at 18.8% and 17.5% respectively
- Tier 1 capital ratio strengthened to 17.5% from 16.9% QoQ, driven by strong capital generation during the period and steady RWAs
- FGB's medium term Tier 1 capital floor under Basel II remains at 14%

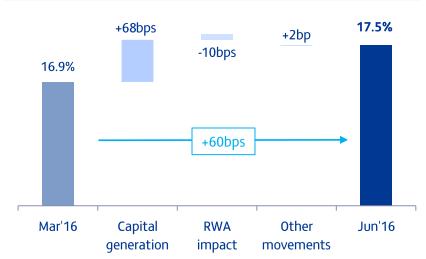
CAPITAL ADEQUACY RATIO (%)



RISK WEIGHTED ASSETS (USD BN)



QOQ MOVEMENT IN TIER 1 CAPITAL RATIO



Operating Environment

FGB Profile

Capital

Liquidity & Funding

Asset Mix & Asset Quality

Appendix

richicus (Marseller)

Regulatory Environment

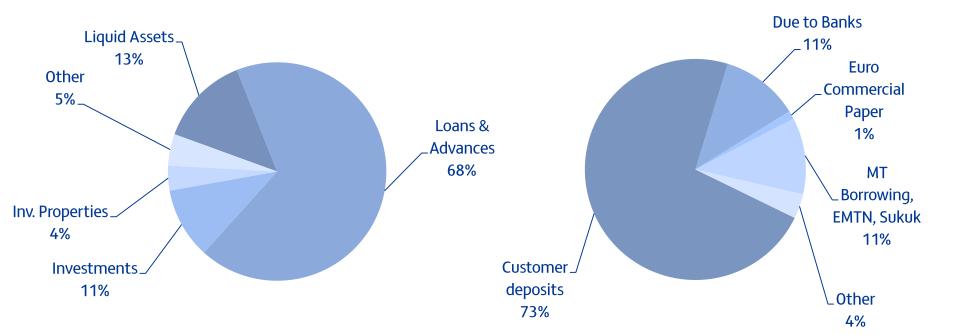
	BASEL III GUIDELINES	FGB
LIQUIDITY	Short-term resilience of the liquidity risk profile - sufficient HQLA to survive a significant stress scenario lasting 30 calendar days (LCR)	FGB Group LCR as of June-end 2016 stood at 86.03%, above the minimum requirement of 70% for current year.
FUNDING	Structural ratio aiming to ensure banks have sufficient long term funding to meet funding of long term assets & a portion of contingent liability drawdowns during market wide stress (NSFR) i.e. Available Stable Funding to be > Required Stable Funding (w.e.f. 2018)	 Currently managed through internal strategy of funding 35% of term assets with term liabilities of the respective tenor; major initiatives underway for moving towards NSFR
CAPITAL	UAE CB expected to release Basel III guidelines in the course of 2016	 Basel II Total CAR and Tier 1 ratio of 18.8% and 17.5% respectively as of June-end 2016. FGB's ability to comply with Basel III requirements does not raise any concerns given its comfortable liquidity and capital positions
LEVERAGE RATIO	Minimum Basel III Leverage Ratio of 3%	 FGB Leverage Ratio stands above the Basel III minimum as of Jun'16

Asset / Liability Mix



JUN'16 ASSET MIX
Total Assets: USD 61.9Bn

Jun'16 LIABILITY MIX
Total Liabilities: USD 52.4Bn



Operating FGB Profile Capital Liquidity & Funding Asset Mix & Appendix

Liquidity



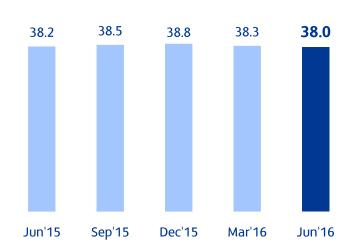
HIGHLIGHTS

- Customer deposits were quasi-stable YoY at USD 38.0Bn. Focus on funding diversification and cost optimisation led to a 39% increase in international deposits, bringing their contribution to 8% of total deposits vs. 2% in June last year
- CASA deposits stood at 23% of total customer deposits against a mediumterm target of 25%
- Advances to Stable Resources Ratio (ASRR) at 91.5% remains well below the regulatory ceiling of 100%.
- As of Jun'16, FGB displays a Group LCR of 86.8% against a minimum requirement of 70% for the current year

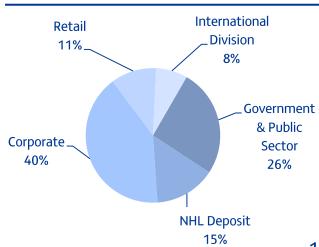
ADVANCES TO STABLE RESOURCES RATIO (%)



CUSTOMER DEPOSITS TREND (USD BN)



DEPOSITS BY SECTOR



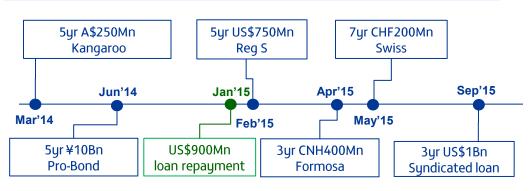
Funding Diversification



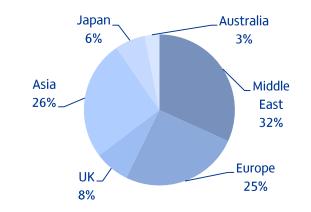


In 2015, FGB raised USD 2.2Bn of term funding against an annual target of USD1.6Bn. 2016 sees US\$1.1bn of term maturities with FGB raising US\$690m of term funding year to date.

Recent Notable Public Trades



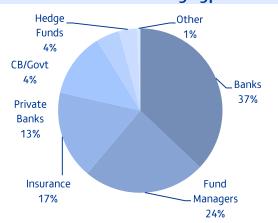
Bond investor base by geography*



Wholesale Funding Maturity Profile (USD 5.2Bn)



Bond investor base by type*



Operating FGB Profile Capital Liquidity & Funding Asset Mix & Asset Quality Appendix

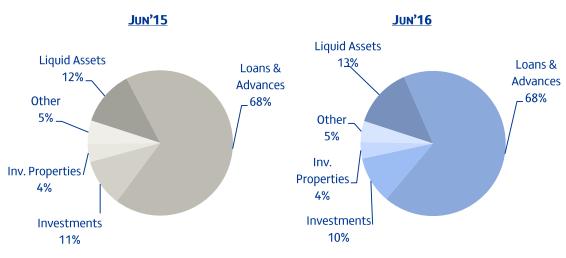
Asset Mix and Lending Activity



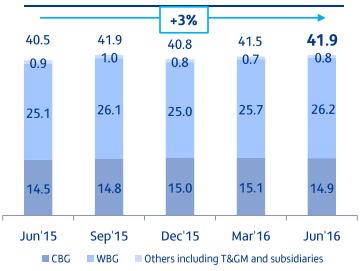
HIGHLIGHTS

- Loans and advances added 3% YoY (+USD 1.4Bn) driven by positive momentum across WBG (+USD 1.1Bn), CBG (+USD 0.5Bn) and Dubai First (+USD 82Mn)
- In anticipation of a healthy pipeline in H2'16, we revised FY16 loan growth guidance from low single-digit to mid single-digit
- Sector-wise, trading, public sector, other services and construction supported loan growth during H1'16. FGB's loan portfolio remains well diversified across economic sectors with a mix of 63% wholesale / 37% consumer
- Liquid assets (cash and balances with CB, and due from Banks and Financial Institutions) represent 13% of total assets as of Jun'16.
 Reflecting FGB's compliance with LCR requirements, High Quality Liquid Assets (HQLA) amounted to USD 5.9Bn as of June-end.

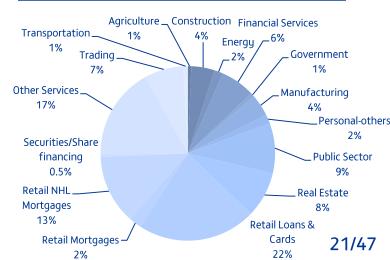
ASSET MIX



LOAN BOOK TREND (USD BN)



GROSS LOAN BREAKDOWN BY SECTOR



Operating Environment

FGB Profile

Capital

Liquidity & Funding

Asset Mix & Asset Quality

Appendix

rite liding life for the second secon

Asset Quality

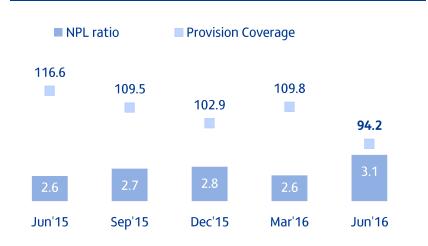
HIGHLIGHTS

- Jun'16 NPL ratio stood at 3.1% up from 2.6% as of Mar'16 primarily due to the technical downgrade of a wholesale exposure
- In anticipation of improvement in asset quality by yearend, we revised FY16 NPL ratio guidance from <3.5% to <3.0%
- Provision coverage landed at 94.2% within management range of 90%-100%. At USD 0.7Bn, general provisions represent 1.5% of total CRWA
- Credit impairments increased by 26% YoY to USD 211Mn implying an annualized cost of risk of 98bps, within current year guidance of <100bps

ANNUALIZED COST OF RISK (BPS)



NPL RATIO AND PROVISION COVERAGE (%)



NPLs AND Provisions (USD MN)

	Jun'16	Jun'15	YoY %	Mar'16	QoQ %
NPLs	1,316	1,075	22%	1,104	19%
Provisions	1,240	1,254	-1%	1,213	2%
Specific	524	556	-6%	496	6%
General	716	698	3%	717	0%



Appendix



Appendix Content



- Q2/H1'16 Summary Financials
- Revenue Mix & Cost Efficiency
- Business Segment Contributions
- Dividend History
- FGB Overview
- History & Key Milestones
- Key Achievements
- Board of Directors
- Corporate Governance
- ERM Framework
- Abu Dhabi Plan 2030
- UAE Real Estate Overview
- FGB Awards

Q2/H1'16 Summary Financials



Income Statement (USD Mn)	Q2'16	Q1'16	QoQ	Q2'15	YoY	H1'16	H1'15	YoY
Net Interest and Islamic Financing Income	426	432	-1%	438	-3%	858	870	-1%
Fees & Commission Income, Net	126	100	26%	121	4%	225	232	-3%
Other Operating Income	53	53	-1%	52	2%	106	124	-15%
Operating Income	605	584	3%	611	-1%	1,189	1,226	-3%
G&A expenses	(133)	(119)	12%	(143)	-7%	(251)	(269)	-6%
Provisions/ Impairments	(108)	(102)	6%	(70)	54%	(211)	(172)	23%
Taxes	(3)	(0)	NA	(1)	NA	(3)	(3)	25%
Minority Interest	(5)	(0)	NA	(1)	NA	(5)	(2)	NA
Net Income	355	363	-2%	395	-10%	718	781	-8%
Earnings Per Share (USD)	0.08	0.08	-1%	0.09	-8%	0.16	0.17	-6%

Balance Sheet (USD Bn)	Jun'16	Mar'16	QoQ	Jun'15	YoY
Loans & Advances	41.9	41.5	1%	40.5	3%
Customer Deposits	38.0	38.3	-1%	38.2	0%
Total Assets	61.9	61.9	0%	59.7	4%
Shareholders' Equity	9.3	8.9	4%	9.0	4%

Key Ratios (%)	Jun'16	Jun'15	YoY (bps)
Net Interest Margin	3.1	3.4	(30)
Cost-to-Income	21.1	21.9	(80)
Non-Performing Loan (NPL)	3.1	2.6	50
Provision Coverage	94.2	116.6	(2,240)
Advances to Stable Resources Ratio (ASRR)	91.5	87.5	400
Return on Average Equity	15.0	17.1	(210)
Return on Average Assets	2.3	2.7	(40)
Capital Adequacy	18.8	18.7	10

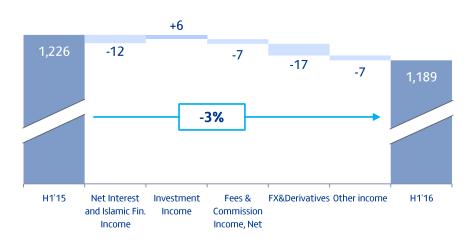
Key Revenue Movements and NIMs



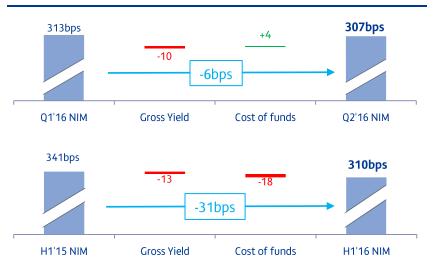
HIGHLIGHTS

- H1'16 revenues were 3% lower YoY mainly due to margin compression and slower business activity
- Net interest income marginally declined YoY by USD -12Mn (-1%) as USD 43Mn positive volume impact was offset by USD 56Mn impact of margin contraction
- Jun'16 NIM stood within management range at 3.10%, down 31bps YoY driven by a 13bps contraction in asset yields combined with a 18bps increase in funding costs
- During Q2'16, funding costs improved by 4bps thanks to actions taken towards further funding diversification. Sequentially, NIMs contracted by 6bps due to yield contraction driven by competitive pressures

KEY MOVEMENTS IN OPERATING INCOME (USD MN)



NET INTEREST MARGIN – QOQ AND YOY MOVEMENT



H1'16 NII: YOY VOLUME & RATE IMPACT (IN USD MN)

	Volume Impact	Rate Impact	Total
Interest Income	+55	-6	+49
Interest Expense	-12	-50	-62
Total	+43*	-56	-13

*Volume impact includes 1 day impact of USD 5Mn

Non-Interest Revenues and Cost Efficiency



HIGHLIGHTS

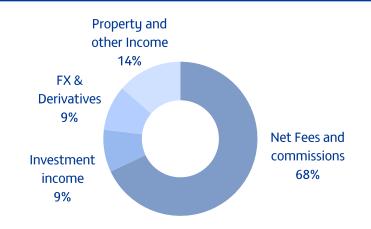
- Commission income increased by 12%, thanks to strong recovery in trade finance activity during the second quarter
- Fee income shows a decline of 15% mainly due to slower business activity compared to the first half of 2015. Fees and commissions on credit cards continued to show positive momentum supported by higher business volumes
- Investment income increased by 25% YoY on the back of gains on disposal of AFS investments. FX and derivatives declined by 35% YoY due to slower activity overall
- G&A expenses decreased by 6% YoY on the back of lower staff expenses. H1'16 C/I ratio landed at 21.1%, within management guidance for the current year (<23%)

H1'16 Non-Interest Revenues

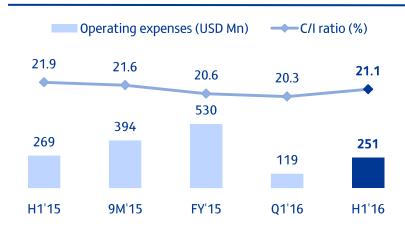
In USD Mn	H1'16	H1'15	YoY %
Commission income	<i>75</i>	67	12%
Fee income	99	117	-15%
Fees and commissions on credit cards	91	83	10%
Brokerage and fund management fee income	-	1	-100%
Fees & commission income	264	267	-1%
Fees & commission expenses	(39)	(35)	+11%
Fees & commission income, Net	225	232	-3%
Investment income	30	24	25%
FX & Derivatives	31	48	-35%
Property and other income*	45	52	-13%
Total	331	356	-7%

*Including share of profit from associates

H1'16 Non-Interest Revenue Breakdown



COST EFFICIENCY



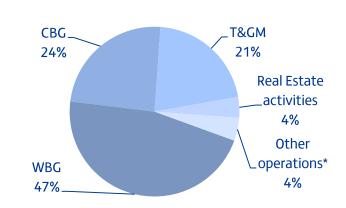
Business Segment Contributions



HIGHLIGHTS

- Continued focus on enhancing core capabilities and on maximizing synergies between the three core businesses: Wholesale & International Banking Group (WBG), Consumer Banking Group (CBG), and Treasury & Global Markets Group (T&GM)
- These three pillars represent 92% of Group total assets as of Jun'16
- WBG generated 38% of H1'16 Group revenues, followed by CBG (37%) and T&GM (10%)

ASSETS BREAKDOWN



*Other Operations include subsidiaries and associates (other than real estate), and the Head Office

SEGMENTAL REVENUE BREAKDOWN AND CONTRIBUTIONS TO GROUP REVENUE (USD MN)





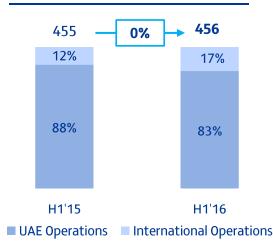
Wholesale Banking Group - WBG



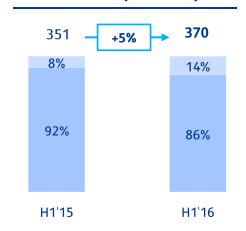
HIGHLIGHTS

- Healthy commercial momentum supported by 9% growth in assets
- Income from UAE Operations remained stable YOY. Revenues from international operations increased by 36% YoY on the back of enhanced market share and share of wallet in Asia Pacific Countries loan markets, as well as increased trade finance activity
- Net profit grew by 5% to USD 0.4Bn thanks to diligent risk management and expense control

OPERATING INCOME (USD MN)



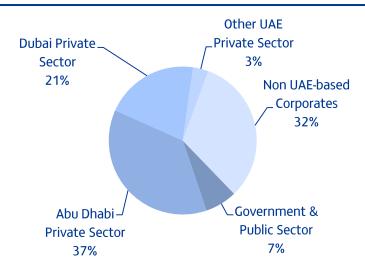
NET PROFITS (USD MN)



TOTAL ASSETS (USD BN)



WHOLESALE GROSS LOAN PORTFOLIO (JUN'16)



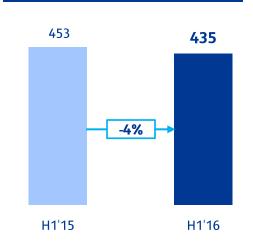
Consumer Banking Group - CBG



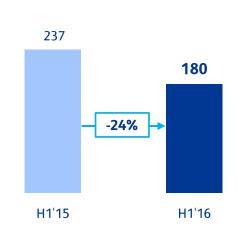
HIGHLIGHTS

- Continued focus on product innovation and enhanced customer experience through digitisation
- CBG revenues declined by 4% YoY to USD 0.4Bn. Net Profit decreased by 24% YoY due to higher impairments, as well as a change in cost allocation methodology starting Jan'16
- Wealth Management , SME loans and credit cards remain key growth drivers representing 24% of Jun'16 gross loan portfolio

OPERATING INCOME (USD MN)



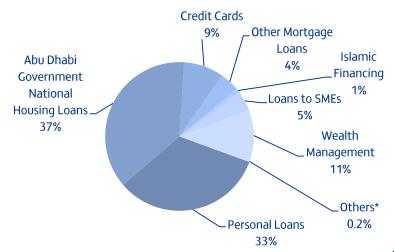
NET PROFITS (USD MN)



TOTAL ASSETS (USD BN)



CONSUMER GROSS LOAN PORTFOLIO (JUN'16)



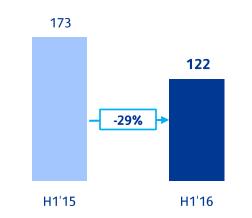
Treasury & Global Markets – T&GM



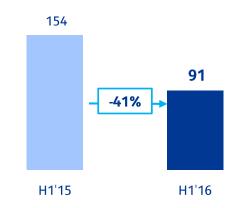
HIGHLIGHTS

- T&GM net profits were down by 41% YoY due to lower revenues and impairments taken against CRWA as per CB UAE guidance
- Approx. 84% of FGB's investment portfolio is invested in investment grade fixed income bonds, of which 48% is allocated to GCC.
- The average duration of the AFS portfolio which represents 85% of the total portfolio is 3.1 years.
- 41% of the Fixed Income portfolio is rated A- & above, 43% is rated between BBB+ & BBB-, the remaining 16% is non-rated/sub–investment grade.
- The WARF of the Fixed Income portfolio is BBB-

OPERATING INCOME (USD MN)



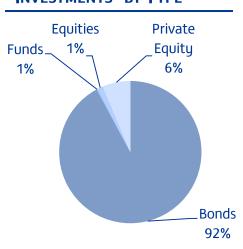
NET PROFITS (USD MN)



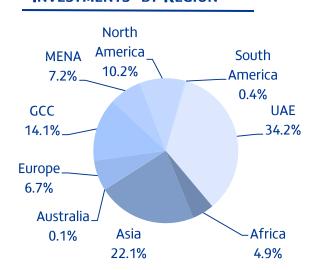
TOTAL ASSETS (USD BN)



INVESTMENTS¹ BY TYPE



INVESTMENTS¹ BY REGION



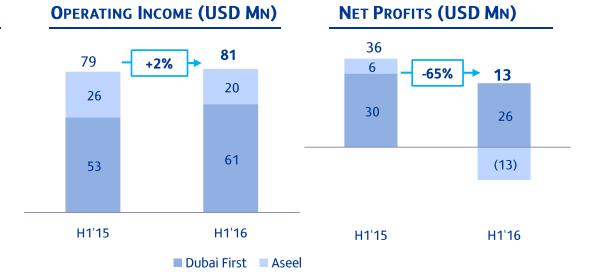
Consumer Finance Subsidiaries

Dubai First and Aseel Islamic Finance

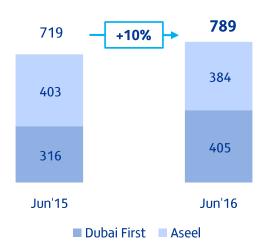


HIGHLIGHTS

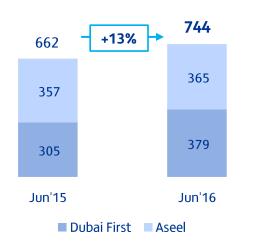
- Dubai First and Aseel are FGB's consumer finance subsidiaries specialised in credit cards and SME islamic financing respectively
- Both companies generated combined revenues of USD 81Mn, up 2% YoY, contributing 7% to H1'16 Group revenue
- Aseel recorded a net loss of USD 13Mn in H1'16 due to its continued transition to an islamic business finance company



TOTAL ASSETS (USD MN)



TOTAL LOANS (USD MN)



Real Estate Subsidiaries



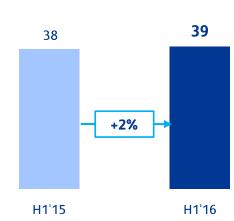
HIGHLIGHTS

- Real estate revenues grew by 2% YoY to USD 45Mn
- During H1'16, the Bank continued to reduce its real estate exposure through selective sale of properties in Dubai and Abu Dhabi
- As of Jun'16, 97% of FGB's investment properties portfolio is comprised of assets located in Abu Dhabi or generating rental income
- Rental yield in H1'16 landed at 5.4%

OPERATING INCOME (USD MN)



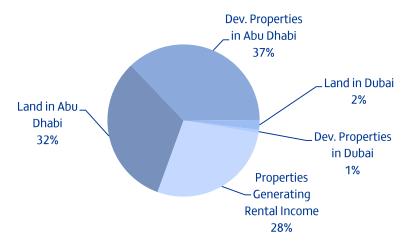




TOTAL ASSETS (USD BN)



INVESTMENT PROPERTIES PORTFOLIO¹ (Jun'16)



33/47 ¹USD 2.3Bn as of June-end 2016

Dividend History



	2015	2014	2013	2012	2011
NET PROFIT (USD MN)	1,635	1,540	1,300	1,130	1,009
CASH DIVIDEND (USD MN)	1,225	1,062	817	681	408
CASH DIVIDEND (% OF CAPITAL)	100%	100%	100%	83%	100%
BONUS SHARES (% OF CAPITAL)	-	15.38%	30%	-	100%
DIVIDEND PAYOUT RATIO (% OF NET PROFIT)	75%	69%	63%	60%	40%
Basel II Capital Adequacy AFTER DIVIDEND DISTRIBUTION ¹	17.5%	17.5%	17.4%	18.7%	18.0%

¹CAR adjusted from Tier 2 MoF Loan of USD 1.2Bn repaid in March 2013

FGB Overview



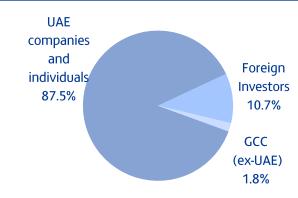
A LEADING UAE FRANCHISE

- Incorporated in 1979 and headquartered in Abu Dhabi
- Wide range of financial products and services offered through a network of 23 branches in the UAE. In addition, FGB is present through branches in Doha and Singapore, and rep offices in Mumbai, Hong Kong, Seoul and London. The Bank also has a JV in Libya.
- 1,367 employees
- Listed in 2002; Market cap of USD 15.4Bn as of June 30th,
 2016

RATINGS

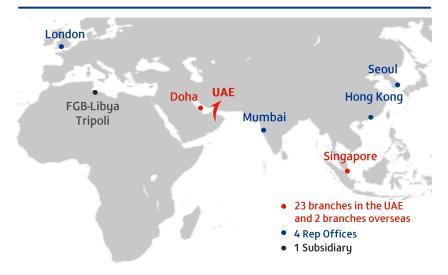
	RATING	Оитьоок
FitchRatings	A+ (Since 2007)	Rating Watch Positive
Moody's	A2 (Since 2007)	Positive
STANDARD & POOR'S RATINGS SERVICES MGGRAW HILL FINANCIAL	A (Since Feb'16)	Credit Watch Positive

OWNERSHIP STRUCTURE* (AS OF JUN'16)



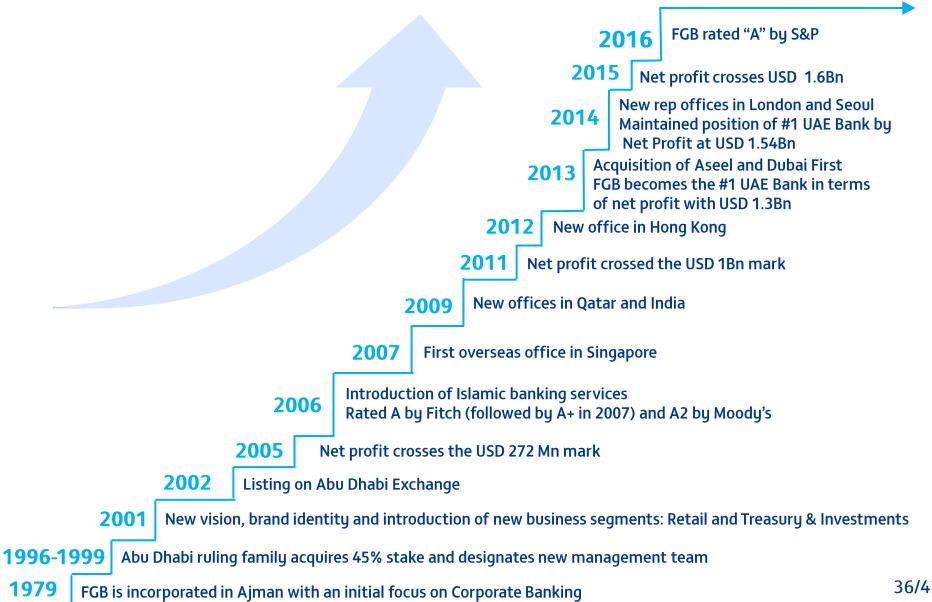
* FGB's Foreign Ownership Limit (FOL) is at 25%

GLOBAL FOOTPRINT



History & Key Milestones





Key Achievements



TOTAL ASSETS (USD BN)



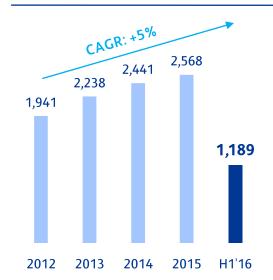
SHAREHOLDERS' EQUITY (USD BN)



LOANS & ADVANCES (USD BN)



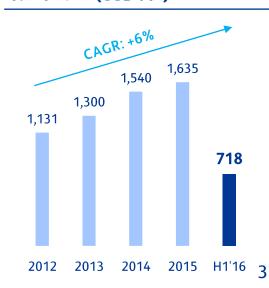
OPERATING INCOME (USD MN)



CUSTOMER DEPOSITS (USD BN)



NET PROFIT (USD MN)



Board of Directors



FGB Board Members are prominent stakeholders of the Abu Dhabi Business Community



H.H. SHEIKH TAHNOON BIN ZAYED AL NAHYAN – CHAIRMAN

CHAIRMAN OF AMIRI FLIGHT
CHAIRMAN OF ROYAL GROUP



AHMED ALI AL SAYEGH

VICE CHAIRMAN

CHAIRMAN OF ABU DHABI GLOBAL MARKET MANAGING DIRECTOR OF DOLPHIN ENERGY

> Board Member of: Etihad Airways Abu Dhabi National Insurance Company



ABDULHAMID
MOHAMMED SAEED

BOARD MEMBER

FGB MANAGING DIRECTOR

Board Member of: Emirates Investment Authority Mubadala Development Company



KHALDOON KHALIFA
AL MUBARAK

BOARD MEMBER

GROUP CEO AND MANAGING
DIRECTOR OF MUBADALA
DEVELOPMENT COMPANY

Member of: Abu Dhabi Executive Council Abu Dhabi Council for Economic Development Abu Dhabi Executive Affairs Authority (Chairman)



SULTAN KHALFAN ALKTEBI

BOARD MEMBER

Board Member of Al Ain Holding LLC (Vice Chairman)



MOHAMMED SAIF AL SUWAIDI

BOARD MEMBER

DHABI FUND FOR

DEVELOPMENT

Vice Chairman of the board of Al Masraf (ARBIFT) Chairman of Al Ain Farms for Livestock production Board member of the center of food security of Abu Dhabi



JASSIM ALSEDDIQI

BOARD MEMBER

MANAGING DIRECTOR AND CEO
OF ABU DHABI FINANCIAL GROUP

Chairman of Reem Finance, Integrated Capital PJSC and Integrated Securities LLC

Board Member at Tourism and Development Investment Company, Qannas Investments Limited, Abu Dhabi Capital Group and Northacre Plc

Corporate Governance



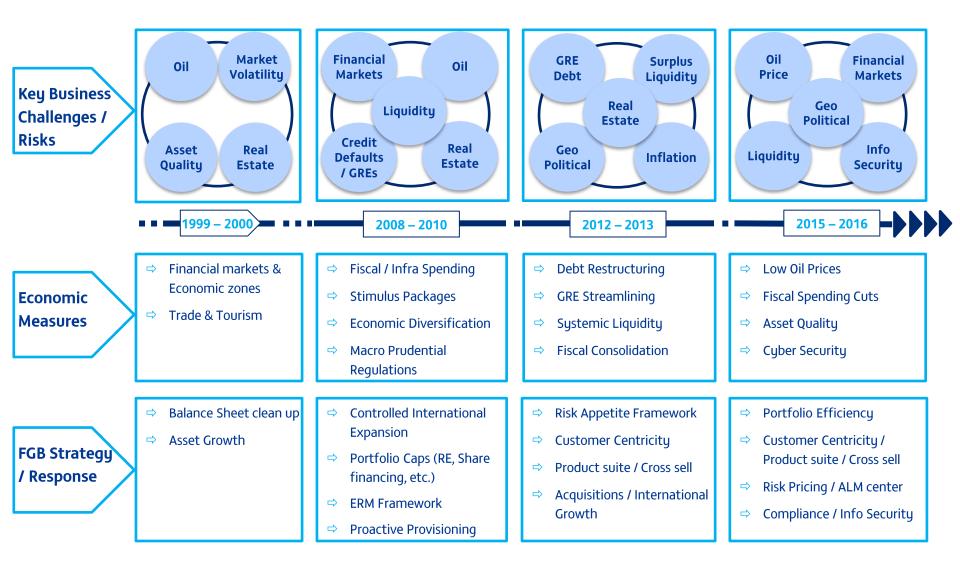
Strong & Independent Governance framework covering all material risks across the Group

Board of Directors

Board	Executive (Committee		Risk & Compliance Management Committee				
Committees	Remuneration & Nor	mination Committee		Audit Committee				
	Executive Management Committee							
Management Committees	Wholesale Banking Credit Committee	First Gulf Consumer Credit Committee		Asset Liability Committee		tee Investm	Investment Committee	
	Compliance Committee	IT Steering Committee	•				Real Estate Committee	
			Group (CRO				
Enterprise Risk Management Group	Head of Risk Management & Compliance							
	ERM Credit Ris	k Market Risk	ALM R	isk Op	perational Risk	Compliance Risk	Basel / IFRS	

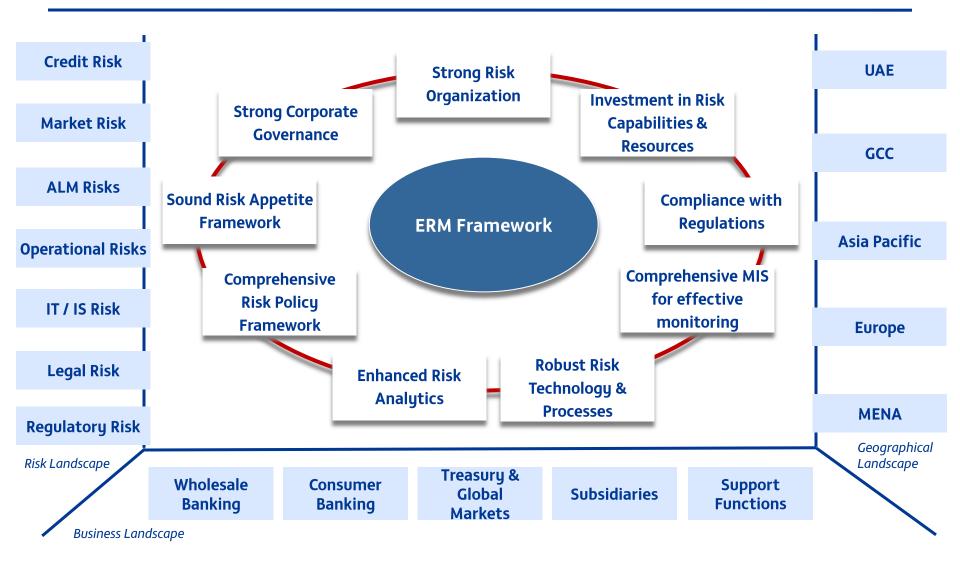
Economic Measures & FGB Strategy





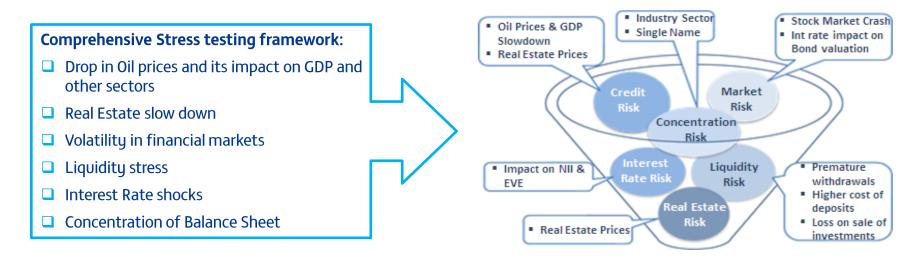
Enterprise Risk Management Framework





Strong fundamentals and risk bearing capacity FGE





Surplus Capital and Adequate Liquidity under Stress Situations

USD Mn	2012	2013	2014	2015	H1' 16	USD Mn	2014	2015	H1' 16
Pillar II CAR (Moderate Stress)	17.6%	14.7%	15.0%	13.9%	14.7%	1 M Stress Gap (Moderate Stress)	6,021	3,922	4,407
Surplus Capital (Moderate Stress)	2,271	1,262	1,514	979	1,400	1 M Stress Gap (Extreme Stress)	7,629	5,459	6,014
Pillar II CAR (Extreme Stress)	15.8%	12.9%	13.3%	12.2%	12.8%	Available Liquid Cushion (Liquid assets + 1/3 rd of	7,058	9,748	8,737
Surplus Capital (Extreme Stress)	1,501	415	651	122	402	Market lines available)	7,030	3,7 40	3,737

Plan Abu Dhabi 2030



ENERGY

- Masdar City the world's first carbon neutral, zero-waste to landfill, car-free city powered entirely by alternative energy sources.
- Masdar Institute an institute developed with Massachusetts Institute of Technology (MIT) with the aim to develop the emirate's human capital and develop research in alternative energies.

AVIATION, AEROSPACE & DEFENCE

 Strata is a composite aero structures manufacturing facility, wholly-owned by Mubadala, which has formed partnerships with a number of leading aerospace companies to establish manufacturing programs at a new plant in Al Ain.

TOURISM

Entertainment

- Yas Marina Circuit.
- Ferrari World Abu Dhabi
- Yas Waterworld Abu Dhabi
- Al Ain Wildlife Park
- Shopping malls
- Louvre Abu Dhabi
- Zayed National Museum

Hotels

- Etihad Towers
- Emirates Palace
- St. Regis Abu Dhabi
- Rocco Forte Hotel
- Qasr Al Sarab Desert Resort
- Ritz-Carlton Abu Dhabi
- Eastern Mangroves Hotel

EDUCATION

Universities: Paris Sorbonne Abu Dhabi, New York University, and Zayed University

HEALTHCARE, EQUIPMENT & SERVICES

 Cleveland Clinic Abu Dhabi will offer a 364-bed hospital organized into five institutes, digestive disease, eye, heart & vascular, neurological, respiratory and critical care.























Source: Abu Dhabi Council for Economic Development (June 2012)
43/47

Abu Dhabi in the GCC context



		Long Term Ratings ⁽¹⁾ (Moody's, S&P, Fitch) 2014 Current		Oil Production ⁽²⁾ 2015	GDP Per Capita ⁽³⁾ 2016f
	Abu Dhabi	Aa2, AA, AA	Aa2(-), AA, AA	2.8mn bpd	USD 67,800
	Saudi Arabia	Aa3, AA-, AA	A1, A-, AA- (-)	12.0mn bpd	USD 19,313
	Kuwait	Aa2, AA, AA	Aa2 (-), AA, AA	3.1mn bpd	USD 25,142
	Qatar	Aa2, AA, NR	Aa2 (-), AA, AA	1.9mn bpd	USD 66,265
	Bahrain	Baa2 (-), BBB, BBB	Ba2 (-), BB, BB+	0.4mn bpd	USD 22,798
X	Oman	A1, A, NR	Baa1, BBB-, NR	1.0mn bpd	USD 13,060

² Source: BP Statistical Review of World Energy (June 2016), except Abu Dhabi (Opec statistical year book 2015) ³ 2016 forecasts - Source: April 2016 IMF data for all, except Abu Dhabi (S&P, Aug'16 report)

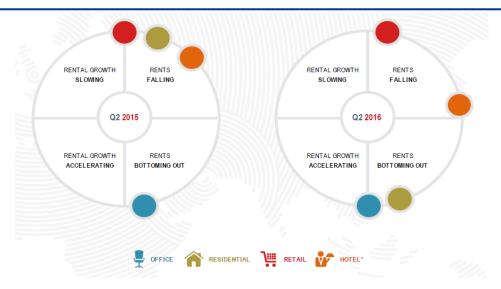
Real Estate Trends – Q2'16 Rental Clocks



ABU DHABI PRIME RENTAL CLOCK



DUBAI PRIME RENTAL CLOCK



Awards





2016: 'Best Co-branded Credit Card', 'Best Onshore Wealth Proposition' 'Best SME Trade Finance Offering' and 'Best Bancassurance Product'

2015: "Best Bank in the UAE" and "Best Bank in the Middle East"



Seven Banker Middle East UAE Product Awards: 'Best Call Centre', 'Best Credit Card', 'Best Personal Loan', 'Best Wealth Management Service/Proposition', 'Best Offshore Wealth Proposition', 'Best Deposit Account Product' and 'Best Bancassurance Product'



'Most Innovative Service Provider' - 2015 MENA IR Insurance Awards



The Banker 2015 Islamic Banker of the Year Awards – 'Shariah-Compliant Window'



2015 Trade Finance Awards for Excellence: 'Best Islamic Trade Finance Bank EMEA'

THE ASIAN BANKER® Asian Banker 2015 Middle East and Africa Country Awards: 'Best Wealth Management in the Middle East Award' and 'Best Mortgage and Home Loan Product in the Middle East Award'



2015 Global Capital Bond Market Awards: 'Most Impressive Middle East Borrower Award'

2015 Smart Card and Payments Middle East Awards: 'Best Commercial Card Across Middle East'



Chartered Institute of Purchasing & Supply: 'Best Procurement Start-up Function in the Middle East'



Interactive Media Awards: 'Best in Class' for FGB's My FGB Card website; 'Outstanding Achievement' for the FGB Wealth website



UAE Excellence Awards: 'Golden Award for www.FGBWealth.com'

Thank you!

For more Information:

Contact FGB Investor Relations Department: <u>ir@fqb.ae</u>

Visit our corporate website: www.fgbgroup.com

Follow FGB on social media:



Or download FGB's Investor Relations app: https://www.myirapp.com/fgb/

Please visit <u>www.bankfortheUAE.com</u> for further information about the proposed FGB-NBAD merger

