

بنك أبوظبي الأول

**FAB**

First Abu Dhabi Bank

**GLOBAL  
MARKETS**



# WELCOME TO FAB

FGB and NBAD have come together to become First Abu Dhabi Bank (FAB), making it one of the world's largest financial institutions. We are creating a premier bank for this generation, the next and the generation after that to **Grow Stronger**.

## Grow Stronger

GROW STRONGER IS OUR PROMISE TO SUPPORT YOUR GROWTH AMBITIONS; PROVIDING IDEAS, TOOLS AND EXPERTISE TO HELP YOU BECOME STRONGER, TODAY AND IN THE FUTURE.

### SAFE

The safest bank in the Middle East<sup>1</sup> and the largest bank in the UAE.

### STRONG

Strongest credit ratings of any bank in MENA at Aa3 / AA- / AA<sup>2</sup> with total assets of AED 669bn<sup>3</sup> and market capitalisation of AED 112bn<sup>4</sup>.

### SERVICE

Best-in-class customer-centric services through our relationship managers, advisory services and top-tier product experts.

### SPEED

Efficient and superior banking experience aimed at ensuring timely delivery of our competitive offerings.

1 - Global Finance Report, Sept 2017 | 2 - Ratings by Moody's, S&P and Fitch | 3 - Total Assets as of December 2017 | 4 - Market Cap as of December 2017

# GM Products & Services

## FX & Rates

(G20/MENA/Sub-Sahara)

- FX Spot/ Swaps/ Forwards
- FX Options
- Basis Swaps
- Asset Swaps
- T-Locks
- XCCY/ Libor / OIS
- Money Market
- Repo
- IRS/Futures/FRA
- CRS & IR Options
- Structured Products

## Islamic Products

- Murabaha
- Wakala
- Collateralised Murabaha
- Profit Rate Swap
- Cross-Currency Profit Swap
- Wa'ad (Islamic FX Forward)
- Islamic FX Options
- Islamic Profit Rate Options
- Sharia Compliant Structured Products

## Equities

- Equity Options
- Single Stock TRS
- Index Replication TRS
- Structured Payoffs/ Notes
- Equity Structured Deposits
- Participatory Notes

## eFX

- Live streaming prices in FX Spot, Forwards and Swaps
- Orders: Place limit and conditional orders
- Over 600 currency pairs available in majors and EM

## Commodities










- Commodity Hedging
  - Futures
  - Swaps
  - Options
- Commodity-Linked Financing
  - Structured Repos
  - Metal Leasing
  - Prepaid Swaps
- Commodity Investment
  - Structured Deposits

## Credit Trading & Investments

- Secondary Market Making
- TRS Credit
- Credit-Linked Notes












# MENA Capabilities

## MENA Capabilities

CURRENCY	FX SPOT	FX SWAPS	XCCY BASIS	ASW	IRS	T-BILLS	OPTIONS
 AED	●	●	●	●	●	—	●
 SAR	●	●	●	●	●	—	●
 KWD	●	●	Fixed Only	—	—	—	On Request
 QAR	●	●	Fixed Only	—	—	—	—
 BHD	●	●	Fixed Only	—	—	On Request	—
 OMR	●	●	Fixed Only	—	—	—	—
 JOD	●	●	Fixed Only	—	—	—	—
 MAD	●	●	Fixed Only	—	—	—	—
 TND	●	●	—	—	—	—	—
 EGP	Both Sides On Request	NDF ONLY	NDS ONLY	—	—	With Restrictions	—
 DZD	●	NDF ONLY	—	—	—	—	—











# G11 Capabilities

## G11 Capabilities

CURRENCY	FX SPOT	FX SWAPS	XCCY BASIS	ASW	IRS	OIS	FUTURES /FRA	ECP	OPTIONS	T-LOCKS
 USD	●	●	●	●	●	●	●	●	●	●
 EUR	●	●	●	●	●	●	●	●	●	●
 GBP	●	●	●	●	●	●	●	●	●	●
 AUD	●	●	●	●	●	●	●	●	●	—
 JPY	●	●	●	●	●	●	●	●	●	—
 SEK	●	●	●	—	●	●	—	●	On Request	—
 CAD	●	●	●	●	●	●	●	●	●	—
 NZD	●	●	●	●	●	●	—	●	●	—
 CHF	●	●	●	●	—	●	●	●	●	—
 NOK	●	●	—	—	—	—	—	—	On Request	—
 DKK	●	●	—	—	—	—	—	—	On Request	—

# Asia Capabilities

## Asia Capabilities

CURRENCY	FX SPOT	FX SWAPS	XCCY BASIS	ASW	IRS	T-BILLS	OPTIONS
 CNH/ CNY	● —	● NDF	●	—	NDIRS	—	● On Request
 SGD	●	●	●	—	●	—	● On Request
 HKD	●	●	●	—	●	●	● On Request
 INR	LHS	NDF	NDS	—	NDOIS	—	●
 IDR	—	NDF	NDS	—	—	—	● On Request
 MYR	Payments Only	—	—	—	NDIRS	●	● On Request
 KRW	LHS	NDF	NDS	—	NDIRS	—	● On Request
 PHP	—	NDF	NDS	—	—	—	● On Request
 THB	●	●	●	—	NDIRS	—	● On Request
 TWD	—	NDF	NDS	—	NDIRS	—	● On Request

# Sub-Saharan Africa Capabilities

## Sub-Saharan Africa Capabilities

CURRENCY	FX SPOT	FX SWAPS	XCCY BASIS	ASW	IRS	T-BILLS	OPTIONS
 GHS	With Restrictions	NDF	On Request	●	—	With Restrictions	—
 KES	Both Sides on Request	NDF & Forwards	On Request	●	—	With Restrictions	—
 MUR	●	●	—	—	—	—	—
 NGN	With Restrictions	NDF	On Request	●	—	●	—
 UGX	Both Sides on Request	NDF & Forwards	On Request	●	—	●	—
 ZMW	Both Sides on Request	NDF & Forwards	On Request	●	—	With Restrictions	—
 ZAR	●	Forwards	On Request	●	●	●	On Request



# A Pioneer in Islamic Banking

- 1 FAB is a leader in Islamic banking, currently offering various products in accordance with its Sharia Board.
- 2 Global Markets offers daily liquidity management via Murabaha and/or Wakala products, further supported by our Collateralised Murabaha offerings.
- 3 We provide Sharia-compliant products on various underlying assets, including FX, Rates, Equities and Commodities.
- 4 Global Markets offers a wide variety of Sharia-compliant structured products, through FX and other hedging products.
- 5 Access to the global Sukuk market, fully supported by the Collateralised Murabaha and Profit Rate Swap.



# Synthesising Your Commodity Needs

## Energy



- Crude Oil: Brent, WTI, Dated Brent, Dubai, Oman Oil
- Oil Products: Residual Fuel, Gasoil, Fuel Oil, Heating Oil, Jet Fuel, Kerosene, Diesel, Naphtha, Propane

- Coal: Rotterdam Coal (AP12), Richards Bay Coal (AP14), Coking Coal, Newcastle Coal
- Natural Gas: Henry Hub NYMEX
- Rubber: SGX TSR20 Rubber

## Plastic



- Linear Low Density Polyethylene (LLDPE)
- High Density Polyethylene (HDPE)
- Polypropylene (PP)
- Polyethylene Terephthalate (PET)

## Steel & Iron



- Steel Billet
- Steel Rebar
- Steel Scrap
- US HRC & CRC
- Iron Ore

## Base Metals



- Aluminium
- Copper
- Nickel
- Zinc
- Lead
- Tin

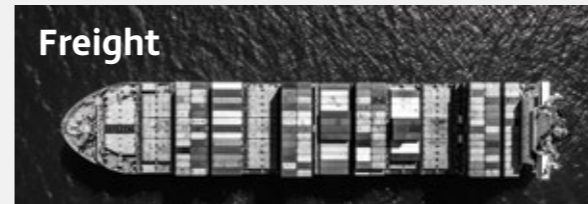
# Synthesizing Your Commodity Needs

## Precious Metals



- Gold
- Silver
- Platinum
- Palladium

## Freight



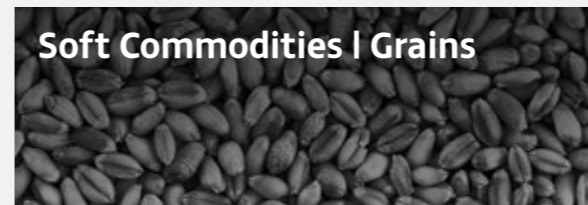
- Dry Freight: Baltic Dry Index, Panamax, Capsize, Supramax Routes
- Wet Freight: Dirty Liquids (Main Routes TD3, TD7, TD5) and Clean Liquids

## Soft Commodities | Soft



- Sugar (Refined Sugar, Raw Sugar, White Premium)
- Palm Oil / Palm Olein
- Rapeseed, Rapeseed Oil
- Cotton
- Coffee
- Cocoa
- Orange Juice Pulp

## Soft Commodities | Grains



- Wheat
- Corn
- Soybeans
- Soybean Oil
- Soybean Meal

# Integrated Live eFX Platform



FAB eTRADERPRO provides our clients with access to highly competitive pricing in over 600 currency pairs.

## Key Features



- Products: Live streaming prices in FX Spot, Forwards and Swaps
- Orders: Place limit and conditional orders
- Instant access to our expertise in GCC and MENA related pricing and liquidity
- Over 600 currency pairs available in majors and EM

Automatic integration with





# GM Market Insights & Strategy

Macro Strategy / Economics

Geopolitics

FX, Rates, Credit and Commodities

The Market Insights & Strategy team deliver customer-focused research on regional macro-economic and geopolitical topics as well as the foreign exchange, rates, credit and commodity markets.

## Our range of publications include:

### Morning News

Daily collation of key news headlines/stories from various global media sources.

### Daily Market Chatter

Daily comments with a focus on MENA /G10 Macro-strategy and key FX, Rates and Fixed Income Data.

### Middle East & African Monitor

Market and geo-political commentary on the MENA & SSA regions.

### FX Weekly

Overview on the EM and G10 FX, rates, commodities and options markets from FAB's trading teams.

### Hot Topics

In-depth articles on relevant regional and global events.

### MENA/G10 Macro-Strategy Reports

Analysis of key macroeconomic events impacting the MENA & GCC regions.

### GCC Fixed Income Brief

GCC credit market commentaries and special articles.

### MENA Economic Reports

Quarterly regional macroeconomic review.

### FAB vs. Other Banks

Peer comparison between FAB and its regional and global competitors.

### Global Investment Outlook

Annual magazine produced once a year in collaboration with the GAM team.

# Global Financial Markets Forum

GLOBAL  
FINANCIAL  
**GFMF**  
MARKETS  
FORUM

ABU DHABI



The Global Financial Markets Forum (GFMF) has established itself over the last 9 years as the premier annual financial markets gathering in the region.

Hosted by FAB, this prestigious gathering has featured Ministers and Central Bank Governors and some very high profile speakers including Mr. David Cameron, Tony Blair, Dr. Mohamed El-Erian, Dr. Ben Bernanke, General Colin Powell,

Dr. Larry Summers, Secretary James Baker, Nicholas Sarkozy, Jean-Claude Trichet, Niall Ferguson, Paul Volcker, and many others from around the world.

GFMF has evolved to become what is now regarded as the premier annual financial markets conference in the MENA region, attracting around 2000 delegates and set in what can only be described as the ultimate

venue in the region - the Emirates Palace in Abu Dhabi.

Building on this success, our 2019 event is committed to bringing you another world-class lineup of speakers, panel discussions, focused break-out sessions and unparalleled networking opportunities.

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